

Ocean Rate Bulletin



Hay:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Hay are quoted on full, 20 KT per 40-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Hay

Monthly Market Share For: October 2005

Month\Year: 294.0 \ 1,923.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	37%	33%	12										
SAF Marine	17%	13%											
Hanjin	13%	11%	11										
Mediterranean	12%	16%		\$550									\$550
Hyundai	7%	12%	9										
Maersk-SeaLand	6%	2%	16	\$580 ²³	\$364 ²³	\$40							\$984
China Shipping	6%	1%	22										
NYK Line	2%	0%	15										
Madrigal	0%	9%	25										
Zim Line	0%	4%	33										

Weighted Average Container Rate \$700

²³ Rate is based on a 20 foot container, not a 40 foot container.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Hay

Monthly Market Share For: October 2005

Month\Year: 554.6 \ 4,209.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	30%	31%	13										
Madrigal	26%	25%	16										
Maersk-SeaLand	25%	12%	21	\$520 ²³	\$364 ²³	\$40	5%						\$950
SAF Marine	5%	6%											
Evergreen	4%	4%	15										
Hyundai	3%	4%	15										
OOCL	3%	2%	13	\$950	\$455	\$40							\$1,445
COSCO	2%	0%											
Hanjin	2%	2%	13										
NYK Line	1%	0%	12										
K Line	0%	5%	13	\$850	\$140	\$40							\$1,030
APL	0%	4%	16	\$2,215	\$455	\$40							\$2,710
Lloyd Trestino	0%	4%	15										

Weighted Average Container Rate \$996

²³ Rate is based on a 20 foot container, not a 40 foot container.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Hay

Monthly Market Share For: October 2005

Month\Year: 840.0 \ 9,750.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	26%	10%	10										
Maersk-SeaLand	26%	29%	13	\$480	\$455	\$40	50%						\$1,215
OOCL	15%	10%	9	\$961	\$455	\$40	50%						\$1,937
Yang Ming	11%	6%	10										
Hanjin	7%	3%	10										
COSCO	5%	5%	12	\$1,485									\$1,485
Lloyd Trestino	4%	0%	12										
Hyundai	3%	2%	10										
Mediterranean	1%	29%		\$600									\$600
SAF Marine	1%	1%											
Hapag-Lloyd	1%	1%	11	\$914	\$455	\$40	50%						\$1,866
K Line													

Weighted Average Container Rate \$1,455